

(Ref: No. FHLDH/Corp/Proposal/0151)

To,

**The Secretary  
Ludhiana Branch of Chartered Accountants of NIRC of ICAI  
Pakhawal Raod  
District: Punjab**

Date: 27/02/2019

**Subject: Empanelment of Fortis Hospital with your prestigious organization.**

Dear Sir,

**Fortis Hospital, Ludhiana**, We are first NABH Accredited Hospital in Ludhiana within 21 months of inception, Now empanelled with **ECHS, ESIC, FCI, PAU, Railways & all major TPA's & Insurance Companies and Public Sector Banks**. Our Hospitals are equipped with state of the art technology and super specialists to prevent and cure entire gamut of Health diseases. Fortis hospital and its associated medical professionals aim at provided compassionate medical care by using state of the art infrastructure and excellent support system. The hospital boasts of a well-equipped array of super specialty departments and treatments namely:

**Cardiac sciences** which includes Coronary Angioplasty –Procedures and Implant, Permanent Pace-maker implantation which is a placement of a single or double wire into the chamber of heart, computerized ECG, Holter monitoring, treadmill stress test, Cardiac Echo /color Doppler, TEE–alternative way to do ECG, Radial and peripheral angiographies. We do have CCU with ventilator, IABP and central monitoring support.

**Orthopedics & Joint Replacement Surgery**- we are one of the few hospitals doing Joint Replacement Surgery with international standards which includes Total Knee Replacement - Surgery and implants, Total Hip Replacement – Surgery and implants, Arthroscopy and Ortho- admission, fractures and accidental cases.

**Oncology**-Keeping into view the increase in the number of cancer patients and lack of medical facilities, a multi-disciplinary treatment and rehabilitation center in all dimensions - right from screening and early detection to counselling and cure - has been provided in Fortis Hospital



**A UNIT OF FORTIS HOSPITALS LIMITED**

Regd. Office : Escorts Heart Institute and Research Centre, Okhla Road, New Delhi-110 025.  
Tel. +91-11-26825000, 26825001, Fax : +91-11-416258435 CIN - U93000DL2009PLC222166

The department has three divisions:

**Medical Oncology** - Patients are taken care of by highly qualified and experienced medical Oncologists and Hematologists. Chemotherapy, Hormone therapy, Biological therapy, Targeted therapy are being provided to the patients.

**Surgical Oncology:** - A team of Surgical Oncologists, consultants in various sub-specialties and clinical assistants provide their respective expertise to the patients

**Radiation Oncology:** - Radiation therapy is a method for delivering a beam of high –energy x-rays to a patients tumor .this beam is generated outside the patient by (LINAC) and is targeted to tumor site .We have dedicated treatment-planning computers, and mould-room to fabricate lead shields and templates in-house.

**Neurology & Neurosurgery**- treatment includes Spinal Surgery, Brain Tumors, Fusion to treat numbness and leg pain, Neuro Surgery Admission, Neurology Admission, etc.

**Urology**-treatment includes Urinary Tract Calculus Disease Surgery, Pediatric Urology, Endocrinology, Renal – Transplants, Urology - Surgery, Urology – Admission, etc.

**Nephrology**- treatment includes management of Acute Kidney injury, End Stage Renal Disease, Proteinuria (Protein in Urine) & microscopic hematuria (non-visible red blood cells in Urine), nephrology –admission, etc.

**Gastroenterology** treatment includes Liver – Transplants, GI (Gastro-Intestinal) Surgery, Endoscopy, ERCP etc.

Other facilities and specialties which **Fortis Hospital Ludhiana** offers are Dermatology, Plastic Surgery, Pathology, Ophthalmology, General Medicine, General & Laparoscopic Surgery, Critical Care, Physiotherapy, Pediatrics & Neonatology Obs & Gynae, Lab and Radiology Services.

### **Fortis Hospital Comprises of**

- 259 beds with 30 critical care beds.
- Centrally air conditioned building with full power back up.
- Licensed Blood Bank.
- Ultramodern Hi-tech clinical Laboratory 24 x7, in house chemist and canteen facility.
- Central supply of oxygen, nitrous oxide, suction and compressed air.
- Ultramodern patient lifts.
- Six dedicated and Multispecialty Operation theatres with world class standards.



## Accreditations

- NABH Accreditation for Blood Bank 2017
- NABH Accreditation for Hospital ,2015
- NABL for Laboratory Services ,2016
- NABH for Nursing Excellence ,2017
- D L SHAH 12th National Quality conclave award 2017 – Secured Platinum Position
- Global healthcare excellence award , 2014
- Outstanding achievement awards in healthcare social cause, Dubai 2015
- CMO Asia Healthcare for quality in service delivery ,2016

## Capabilities

- Fortis hospital Ludhiana boasts of a well-equipped array of super specialty departments including all treatments but not limited to breast clinic, spine clinic, mother & child care, pain clinic, sports clinic, cardiac sciences, and gastro surgery unit.
- Fortis hospital has a complete cancer center covering all dimension viz., Medical, Surgical, Radiotherapy oncology .our LINAC i.e. IGRT provides high precision treatments in a very short duration of time.
- We have epitome of architectural design featuring most modern technologies and comprehensive & affordable Healthcare under one roof. It is one of the region's best hospital to provide all medical & surgical facilities.

We are happy to offer your organization “**Empanelment for medical facilities**” with which we will provide our medical services to the members and their dependents on below mentioned offers with terms and conditions:

- a. **Annual Health Check Up:** A Special discount of 10 % on existing Fortis Health Packages
- b. **OPD and Diagnostics:** 15 % discount on OPD Consultation and 10% on OPD Diagnostics (Pathology and Radiology).
- c. **IPD Admissions:** For the patient who are not covered under any insurance, TPA, we offer a discount of 10% on IPD services excluding Pharmacy, Consumables and Implants.(Not more than Rs. 10,000 /-)
- d. **Conditional Room Upgrade\***
- e. **Value Adds:** ONLY FOR OUR EMPANELED PARTNERS. A program wherein we visit different corporate and our senior consultant share their knowledge on varied number of topics such as health lifestyle, stress Management, Disease prevention, diet Control etc. We can even conduct **Free Health Check-Up Camps** also for your members and their family members.

**Terms & Conditions:**

- a. Please show valid Identity card for availing the above mentioned offers.
- b. In case of spouse and dependents: Need to show the document which depict the relation with the member.
- c. Beneficiary will not be eligible for discount on:
  - a. Customized Health Check Up Packages
  - b. If bills are routed through TPA / Insurance Companies.
- d. This offer cannot be clubbed with any other scheme / offer.

**The Applicability:**

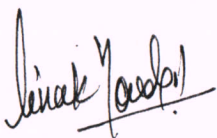
The applicability of the association (MOU/Contract) shall be for a period of 2 (two) years from the date of entering into an association and shall extend for a further period of 1 (one) year on each occasion if no party give notice on non-renewal. 15 days prior to the expiry of the agreement. The agreement can be terminated by a one month notice by either party.

If you have any queries in this regard please feel free to call us for clarification.  
Looking forward to your kind co-operation in this matter and oblige.

The contact point from Fortis Ludhiana will be:

**Akshay Prashar**  
**Assistant Officer – Corporate Relations**  
**Mobile No.: 70870 00736**  
**E-mail:- akshay.prashar@fortishealthcare.com**

With best regards,



**Dr. Pinak Moudgil**  
Zonal Director  
Fortis Hospital – Ludhiana & Amritsar